

# Listening Session Summary

## Tri-C Foundation Board

Thursday, February 20, 2025

### Breakout Group 8

**1 Reflecting on our vision...**

Instructions: ...

Applied ...

**2 Reflecting on our mission...**

Instructions: ...

Community ...

**3 Reflecting on our mission...**

Instructions: ...

Partnership ...

**4 Reflecting on our values...**

Instructions: ...

Access, Affordability, Acceptance ...

### Strategies to Thrive

What strategies should Tri-C consider, to do more than meet the challenges ahead, but thrive?

Ask students that	Focus on the highest	RAISE MORE MONEY FOR STUDENTS	Focus on access	Strengthen student services
Clear Communication	community engagement	Be bold	Program outreach to high performing high schools	Connect more with small and mid-size employers
Collaboration/Affordability/Access	Toga Parties	Continue to focus on multiple modalities and parts of term for courses and training	Establish additional grantwriting employee partnerships	Further cultivate community/employer partnerships
Develop deep partnerships with other higher ed institutions, reduce over-enrollment, consider acquisition/leadership of other community colleges that are struggling	Racial health/community	consider acquisition/leadership of other community colleges that are struggling	INCREASE ENDOWMENT	Partner with non-academic institutions
Increase alignment with industry to provide students to work during degree completion	Flexibility	Resources	AND-TC, academic & opportunity creates a thriving community	Address whether based on institutional or individual student circumstances & address the gap between
take over CSU	Clear		self reliance, building sources & environment and resources	Deepen and build on relationship with the corporate partners



Add a sticky note with your **NAME** and how many **YEARS** you've been connected with Tri-C

Stomp 5 years

Double-click on the canvas to add a sticky note.

Kate

Yvonne

David Kurtz 3 years

Sharon 26 years

Kathy

Tony Costanzo 5 years

David Jones 8 years

Edward 5 years

Dana-Kandi 2 years

Lara 9 years

Michael Cruz 7 yrs

Lara 9 years

Anna Blau 26 Years

Anne B 6 months

Lara 9 years

Jeneen 4 years

Michelle 3 years

Steve 2 years

Dana 2 years

Dana 2 years

Dana 2 years

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## Question 1

Reflecting on our Vision: Consider the context and vision casting message you just heard, what resonated with you the most? What challenges do you see?

### Summary

Immediate action is needed to address declining enrollment and the changing needs of students in Northeast Ohio.

The Foundation Board emphasized the importance of community impact, strategic planning, and innovation, the focus is on collaboration with businesses, community partnerships, and understanding generational needs. Affordability, accessibility, and removing barriers like food and housing insecurities are critical.

The introduction of applied bachelor's degrees at lower costs and the need for multiple revenue streams are highlighted.

The role of the Foundation is crucial in enabling access and focus. Ultimately, the goal is to provide transformative education, economic opportunities, and a sense of belonging while maintaining the mission.

### Responses

#### **Accreditation and Program Expansion**

Adding a 4 year degree is huge!!!! And the cost savings is great!!!  
Applied bachelors degree at the same credit hour price!  
Need for accreditation given all the new programs (4 year) planned.

#### **Adapting to Technological Innovations**

innovation  
innovation and non-traditional approaches - what are the unintended implications and how do we get ahead of those  
Strategies around technology of the future (AI)  
Technology is changing rapidly = skills must also change

#### **Ambition and Opportunity**

ambition  
Ambition meets opportunity  
loved the reference to linking ambitions to opportunities

#### **Barrier-Free Educational Support**

reducing barriers  
removing obstacles  
The need to eliminate barriers as a way to affirmatively help moving forward

#### **Call for Immediate Action and Strategic Planning**

Be willing to think/work outside the box as part of executing on the vision.  
can't do it alone - need to engage others  
Data and how it's used to tell the story of need

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Immediate action needed

Must work to effectively regenerate public support

Need to re-think our norms; act differently

sense of urgency - act now

Strategic planning NOW is critical

That we don't have time to waste, we need to be moving now.

The urgency of need to define next steps

Timely marketing campaign

Understanding the generational needs

### **Community Engagement and Sustainability**

community support shrinking

Collaboration with the business community; training the workforce they need

community impact

community partnerships

community support

connecting the college with community.

Consolidation/partnerships

Long term viability of the organization... what it takes to sustain ourselves and community impact

measure of success is broad - its about the community

Possible collaboration with other Community Colleges and communities that are in need.

power of collective

Recognizes that transforming communities starts with an individual's needs

sense of belonging

the connection to our diverse communities

### **Diversifying Degree Programs**

Addition of Applied Bachelor degrees

Applied bachelors degrees

Bachelor's degrees--additional offerings

Lower cost for bachelor's degrees

### **Emphasizing Communication and Access**

Focus on access

### **Empowering College Aspirations**

How to get high schoolers to talk about going to college? Have aspirations

I went to college because my peer group went to college.

Job placement on campus

### **Empowering Student Opportunities**

creating the systems that help students overcome social/economic opportunities

helping students see their future by making them aware of their opportunities

helping students see their opportunity

### **Enabling Student Success**

Clarity of school model

providing access to start future students on the right path

the role of the Foundation is increasingly critical to enable student access and focus

### **Enhancing Affordability and Funding**

accessibility

affordability

affordability proactive approach.

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### **Enhancing Toga Parties and Resources**

strengthen

### **Enrollment and Demographic Challenges**

Declining enrollment

Demographic shift = declining enrollment & challenges

North East Ohio seeing major population headwinds so going to be challenging to continue to grow enrollment  
overcoming demographic trends

some of the stats around the student population may discourage more traditional students

### **Impactful Opportunity Development**

Economic opportunity

Provides economic impact

Provides opportunity for generational impact

### **Improving Community College Outreach and Services**

Strengthen student services

### **Inclusive Education Support**

foundation message may dissuade those that don't have barriers... need to demonstrate it is for all students

make sure taht we are removing the barriers to education like food and housing insecurity

Students want system that overcomes barriers

### **Other**

case for change - data driven

differentiating between certification, degree, and professional programs in a visual manner

Doubling down on the mission

emphasis on ambition, and ultimately impact on health of our region

Engage the community to understand the true value add of the programs to allow for better pipeline of students  
and successful outcome.

For all

Grabbing people off of the SNH virtual bus and putting them on fhe Tri-C bus

I though it conneced well to the Tri the Tri C brand

Increasing student ambition

Life changing education

Must make the clear case between completion and job/career opportunities

obstacles to success

Opportunities look different to different students

resonates most is focus on workforce an having an employment agency

Students demand ROI

Students want sense of belonging

the botanical garden v flower shop analogy was powerful

thrive and succeed

Transformative

two major milestones ahead of us (accreditation and levy) not that far away

Understand where students' ambition comes from

vision stays true to the Mission

Will a rebrand be necessary for the bachelor degree addition portion of the vision to work (stigma around  
community college)

### **Revenue Diversification and Sustainability**

Additional revenue sources

Development of multiple separate and distinct funding streams for the College

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Future proofing funding by creating new revenue streams (placement agency, executive education)

Internal placement agency, would like to learn more

#### **Strategic Focus on Access and Agility**

Access is still at the forefront with strategic shifts/adds. (Hannah)

Agility is important

How do we compete in the online market place

The need to stay focused on the goals despite the times

#### **Student Support and Education Access**

can we help overcome a culture of non-education?

Student economic challenges--housing, food insecurity

Students juggle jobs, classes, family

#### **Sustainable Economic Growth Strategies**

Multi-directionality of model

the idea of multiple, creative revenue streams

understanding of different paths

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## Question 2

Reflecting on our Mission: What unique strengths or characteristics does Tri-C have that differentiate it from other local educational options that give our students a competitive advantage in getting a good paying job or getting their BA?

### Summary

Tri-C offers affordable tuition and accessible education through multiple campuses and strong community partnerships. The institution is committed to affordability, providing wrap-around services, and having strong corporate connections to ensure job readiness. Tri-C offers a variety of programs, including credentials, associate, and bachelor's degrees, with an emphasis on lifelong learning and innovative approaches.

The college maintains a strong presence in the community, supports students financially through scholarships, and focuses on student success and outcomes.

Tri-C's experienced faculty, leadership, and comprehensive support services contribute to its positive reputation and adaptability to meet the needs of non-traditional students.

### Responses

#### **Affordable Education Access**

Access (financially affordable and location) for all  
accessibility  
affordability  
Affordability  
Affordable options - from credentials to full bachelor degrees  
Affordable tuition  
cost! value of the offering for the cost as compared to other options  
funding model  
good financial tax structure  
low cost, high accessibility to programs  
More easily adaptive

#### **Campus Accessibility**

access - multiple campuses  
Facilities across all of Cuyahoga County.  
location location location  
Multiple campuses in region  
multiple locations  
multiple locations across the region

#### **CMSD Student Partnership**

all CMSD students auto-enrolled  
CMSD partnership  
Connection to CMSD students  
partnership with CMSD to admit all students

#### **Community Engagement**

A strong presence in the community  
focus on community impact

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good community support

Partners in community

### **Community Program Alignment**

Community connections - programs informed by local needs

connectivity to business community

strong community connections

### **Comprehensive Student Support**

commitment to providing resources to help student navigate obstacles.

providing support and wrap-around services that meet students where they are

range of services that support students so they can focus on education not other stressors

### **Corporate Partnerships and Engagement**

Community partnerships - specifically inviting employers in to curriculum design, sharing soft/durable skill focus areas or needs, etc. (Hannah)

Connectivity to key influencers

Corporate connections

Established relationships with employers in a wide variety of industries

How to engage the small to mid-size employers in what Tri-C is doing.

partnerships with corporations

relationships and partnerships with employers in the region

Strong corporate partnerships

### **Diverse Program Offerings**

2+2 programs give Associate Degree grads access to higher paying jobs while finishing their BS

cost effective 4 yr program no assoc college provide

Credential programs

Entrepreneurial programs have potential to help students gain financial literacy

Successful outcomes in specific majors/programs

Variety of options (2 year, 4 year, certificates)

### **Educational Program Diversity**

non-credit programs

Programs for everyone

range of programs - the four components of the overall system of opportunities

variety of educational options (but.. are all still viable)

variety of programs / paths

### **Experienced Faculty Leadership**

Dr. Baston well known in community college world

Experienced faculty

Our talented President , faculty and staff

strength of faculty

### **Faculty and Student Focus**

350 tenured professors

College has a good brand, positive image

Generations of students attending at the same

knowledgeable faculty

Student first culture

### **Innovative Education Programs**

Deep curriculum

disruptive vision & willingness to take smart risks



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Hands on training. Need more on the soft skills.

Innovative culture

Lifelong learning

Practical useful education that can be immediately applied

Programs which resonate with the students of today

Willingness to try new and creative approaches to education

### **Other**

are we being efficient? doing too much? trying to be all things to all people?

compelling leader

connectivity to local public and private sector organizations

education options reflect the life/work needs of non-traditional students

excellent facilities

favorable reputation

flexible schedules and modality

great community partner

Integration into the social services fabric = easy access to program information

Local relationships with corporations that support programming

multiple avenues to success

Network within the community dedicated to supporting the organization

partnership with four-year institutions

reach and breadth; embedded in the community with reach

Reputation for comprehensive training in the employer community

Strong levy support; and capital campaign support

support services and affordability

the community partners Tri C has established

value

we care!

Wealth of institutional resources

### **Skills Development Focus**

adaptability

Job readiness

Perseverance

Wayne

### **Strong Leadership and Governance**

active board

Consistent strong leadership

Great board members

humility - listening to constituents

visible leadership

### **Student Financial Support**

graduating with little to no student debt

Scholarships

Strong scholarship support for students

Student transfer

### **Student Success Commitment**

100 % of students are accepted

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Commitment to providing entry points for students in a variety of ways and even having community based locations to enter

Invested in student success

We understand and try to address the unique challenges our students face.

#### **Student Support Services**

Sense of belonging through wrap-around support services

wrap around services, all CMSD kids are accepted, strong ties to community groups

Wrap-around services (Hannah)

Wraparound services for students like food pantries

Wraparound support

Wrap-around support services

#### **Tri-C Institutional Support**

Tri-C allows life to not get in the way of learning

Tri-C Foundation Board

Tri-C Jazz Fest

#### **Workforce Development Focus**

High growth workforce focus

Responsive to regional employers' hiring needs

That Tri C is very outcomes focused on work placement

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### Question 3

Reflecting on our Mission: What skills, knowledge or competencies do you think are most critical for students entering today's job market, either immediately after leaving Tri-C or after further education?

### Summary

The Foundation Board identified several key skills and traits for success include adaptability, flexibility, resilience, self-awareness, effective communication (both verbal and written), problem-solving, critical thinking, work ethic, financial literacy, collaboration, time management, social and networking skills, leadership, a positive attitude, and a continuous learning mindset.

These encompass both soft and technical skills, emphasizing the importance of being able to adapt to changes, handle feedback, work within a team, and navigate the modern workplace effectively.

### Responses

#### **Adapting to Change**

Ability to adapt to a changing world  
ability to influence  
able to handle rejection  
adaptability, flexibility  
Adaptability/ flexibility  
career flexibility  
change - ready - ability to adapt  
curiosity - ability to ask questions, be inquisitive  
Flexibility  
flexibility and adaptability  
Flexibility, adaptability  
open-mindedness  
remain affordable  
Resilience  
self awareness and adapting to feedback  
Timeliness  
Willingness to forge unknown paths

#### **AI Awareness and Transition**

AI understanding - how to use in daily work or how impacts area of specialty  
basic financial fundamentals - how businesses make money  
Financial awareness. How to help an employer be successful.  
financial literacy  
Know to ask for help  
Knowing how to find information  
transition from student to employee

#### **Critical Problem Solving**

basic math competencies  
Conflict Resolution  
Creative problem solving

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### Critical Thinking

critical thinking skills

critical thought

general common sense and how it supports your trained expertise

Problem solving

Problem solving & critical thinking

problem solving and critical thinking

solution seekers

### **Curiosity and Continuous Learning**

curiosity

Desire to continue learning

life long learner mentality

### **Effective Communication**

communication - verbal and written skills

Communication & interviewing skills --ie: elevator pitch

communication skill sets and Interviewing training

communication skills

communication skills

Communication: verbal and written

effective communication skills without using a smartphone

Student's ability to communicate or "sell" their skills /experiences and/or identifying skill adjacencies (Hannah)

the soft skills of communication, awareness, discipline, self-promotion are critical

The ability to communicate verbally

### **Networking and Collaboration**

networking skills & approach

Skills about working in a shared space - workplace etiquette

Social / collaboration skills (Soft skills)

### **Other**

Applied Experiences

Assertiveness, speak their mind

communication of resources available will ensure student success to the degree that students will engage

Communications skills

Community support/interest in giving back

effective listening

ensure an understanding of what is current/contemporary in the market vs existing curriculum

Entrepreneurial skills

Excitement for work

Familiarity and comfort with technology

find a way to engage with community

job searching, interviewing, professional presence

leadership traits

life skills support

mix of trades and business/ entrepreneurship

planning and organizing skills

positive attitude

sense of entrepreneurship

Verbal and written communication

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visionaries/ change agent

work experience/internships

Workforce readiness skills, understanding value of asking questions and following directions

### **Personal Resilience**

accountability

Confidence

empathy

Grit

Overcome obstacles

Perseverance

### **Professional Skills Development**

networking skills

soft skills - professional development

technical skills

### **Social Interaction and Relationships**

Ability to build relationships

Ability to develop and maintain relationships

The ability to interact socially

### **Soft Skills and Business Acumen**

Both technical skills around technology and AI, but also soft skills. showing up on time, interacting in person, pushing through challenges

self help abilities

skills plus business acumen - how ensure both?

Soft skills

soft skills

soft skills, showing up on time

soft/durable skills (Hannah)

### **Team Collaboration and Management**

Ability to work within a team as well as independently the value of taking assignments and then integrating work into the whole

collaboration

multitasking/juggle and prioritization

project management

Team player/collaborative

Time Management

time management - how to juggle multiple priorities across work and life

### **Work Ethic and Values**

A good work ethic

EQ is far more important than IQ

how to be a responsible contributor to our society

Morality

Organizational understanding

sense of purpose

Understanding of importance of commitment, reliability, hardwork

Understanding of Workplace culture

work ethic

work ethic, dependability, integrity,

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### Question 4

Reflecting on our Values: What institutional values might we need to nurture or develop further to meet the challenges ahead?

#### Summary

The Tri-C Foundation Board identified several key institutional values that should be nurtured or further developed to meet future challenges. Their responses emphasize the importance of empathy, compassion, flexibility, adaptability, and resilience in fostering a supportive and inclusive environment for students.

Additionally, they highlighted the need to strengthen educational excellence, student experience, faculty development, and continuous improvement to drive innovation and quality. Core values such as integrity, accountability, ethics, respect, humility, and trust were also noted as essential for maintaining a strong institutional culture.

To enhance community engagement and accessibility, the Board emphasized affordability, inclusivity, sustainability, and partnership building as priorities. Finally, they underscored the importance of technology, critical thinking, self-reliance, and risk-taking in preparing students for the evolving workforce.

Overall, the focus remains on creating a dynamic and forward-thinking institution that prioritizes student success, faculty growth, and strong community connections.

#### Responses

##### **Accessibility and Accountability**

accessibility

accessibility

accountability

##### **Adaptability and Resilience**

adaptability

Adaptability

Connectivity

Flexibility

flexibility and creativity

Resilience

responsiveness

##### **Affordability and Accessibility**

Accessibility

affordability

Affordable

##### **Community Collaboration**

collaboration

Collaboration (with industry, other institutions, etc)

community engagement

community listening and connection

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### **Community Engagement**

community

community engagement

CommunityCommitment

connections

### **Creativity and Innovation**

Creative

Creativity

Entrepreneursim

innovation

Innovative

### **Empathy and Compassion**

caring

Compassion

empathy

responsible

supportive

### **Inclusivity**

Inclusion

inclusivity

inclusivity

### **Other**

Access (Hannah)

Access for all

Access, Affordability, Adoption,

accountability

analytical thinking

collaboration

continuous improvement

Critical Thinking

customer service

Energized teams (it's going to take a lot to get there)

inclusiveness

inquisitiveness

integrity

legacy

partnership building

quality vs. quantity

Remaining current

Self Reliance

students are at the center of everything

succession planning

sustainability

technology

the best ROI

Trust and trustworthy

Truth sincerely faithful resilience

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Value should exceed the cost.

#### **Risk and Tolerance**

appreciation of incredibly varied circumstances

embracing risk

Risk Taking

Tolerance

#### **Student Support and Excellence**

campus/student experience

Educational Excellence (Hannah)

excellence in academics and work

Help students find their 'ambition' to take advantage of those opportunities

help students self-promote

training & development of faculty

#### **Wellness and Ethics**

ethics

Humility

mental/emotional wellness

moral compass

respect/civility



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# Strategies to Thrive

What strategies should Tri-C consider to do more than meet the challenges ahead, but thrive?

## Summary

To not only meet future challenges but thrive, the Tri-C Foundation Board recommends a strategic focus on access, flexibility, and collaboration in higher education. Strengthening communication and community engagement while maintaining fiscal responsibility will be key to sustaining long-term success.

The Board emphasizes the importance of building strong partnerships with other institutions and industries to expand student opportunities and career pathways. Additionally, Tri-C should prioritize high-impact initiatives, work to increase endowment growth, and explore strategic acquisitions of struggling colleges to broaden its reach and influence.

By fostering innovation, resource sustainability, and community alignment, Tri-C can position itself as a leader in higher education and workforce development.

## Responses

### **Emphasizing Communication and Access**

Be bold

Clear Communication

Flexibility

Keep access at the forefront

### **Enhancing Higher Education Partnerships**

Connect more with small and mid-size employers.

Develop deep partnerships with other higher ed institutions, reduce under performing certificate/degree programs,

Further cultivate community/employer partnerships

Increase alignment with industry to put students to work during degree completion

### **Enhancing Toga Parties and Resources**

Clear

Resources

Toga Parties

### **Improving Community College Outreach and Services**

consider acquisition / leadership of other community colleges that are struggling  
program outreach to high performing high schools

### **Other**

community engagement

deepen and build on relationship with the corporate partners

Establish additional groundbreaking employer partnerships

INCREASE ENDOWMENT

Partner with nonacademic institutions

### **Promoting Fiscal Responsibility and Community Growth**

A+O=TC ambition & opportunity creates a thriving community

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ensure rigorous and transparent fiscal responsibility - broadcast ROI/outcomes!

fiscal health community

self-reliance funding sources & environment are uncertain

#### **Strategic Course and Training Focus**

Be as flexible as possible while remaining within three requirements of higher ed accreditation

Collaboration/Affordability/Access

Continue to focus on multiple modalities and parts of term for courses and training

Focus on the highest ROI paths. Should we trim some majors, courses or projects

Leveraging technology/digital learning

#### **Student-Centric Strategy and Funding**

ask students their thoughts on this

RAISE MORE MONEY FOR STUDENTS

Ruthlessly prioritize based on what will make the most impact for students. A smaller list of excellent accomplishments is better than a longer list of mediocre accomplishments.

takeover CSU