



**ENERGY EDGE**  
strategic energy solutions

**Sewer District + Tri-C  
Renewable Offsite Purchase  
Pre-Proposal Call**

**October 5, 2023**



**Northeast Ohio  
Regional Sewer District**

**Cuyahoga  
Community  
College**



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## Agenda / Topics for Discussion

- Call Guidelines
- Background Information
- Contact Information
- Vendor Registration
- Timeline
- Project Requirements





## Preproposal Conference Guidelines

- Provide highlights of RFP including requirements and expectations
- Answer questions from potential responders
- Call is being recorded and is available at the call registration [link](#) (also in the RFP)
- All participants are on mute
- Leverage Q&A window to post a question
- Raise hand for follow-ups
- Refer to the RFP document as source of information for project requirements, proposal format, and selection criteria



## Background Information

- Seeking long-term cost stability and budget certainty
- Comparable with current forward market electricity prices
- Identify a meaningful renewable energy purchase
- Both entities contracted into 2025
- Partnership between the Sewer District and Tri-C



## Contact Information

- Energy Edge acting as facilitator of process and single point of contact
- Neal Hendrix – [nhendrix@energyedge.com](mailto:nhendrix@energyedge.com), [rfp@energyedge.com](mailto:rfp@energyedge.com)
- Preferred method of contact is email for questions and final response submittal
- No physical copies necessary
- Contact Restriction Rules



## Vendor Registration

Reminder that each participating organization submitting a proposal on this request must:

- Identify any possible conflicts of interest your organization may have with the Sewer District or Tri-C, including individual Board of Trustees members, executive personnel, and/or individual staff members.
- Must register with the Sewer District at:  
<https://www.neorsd.org/businesshome/isupplier/>
- Must register with Tri-C at: <https://forms.tri-c.edu/Player/NewVendors>



## Timeline

Description	Date
<b>Questions / Intentions to Bid Due</b>	Tuesday, October 10, 2023, 3 pm ET
<b>Answers Provided</b>	Friday, October 13, 2023
<b>Responses Due</b>	Wednesday, November 1, 2023, 5 pm ET



## Project Requirements

Please review the RFP Document for in-depth information about the project requirements. The basic categories include:

- PUCO Certified Retail Electric Supplier (CRES) Retail Renewable Product
- CRES Procured offtake agreement on behalf of Sewer District and Tri-C
- CRES Sleeved PPA established by Sewer District and Tri-C
- Direct PPA with renewable developer

Additionally:

- June-July 2025 start date delivering into PJM ISO
- Seeking physical delivery only
- Not interested in Virtual Power Purchase Agreements (VPPAs)
- Entities are contracting separately
- Developers leveraging the incentives outlined in Inflation Reduction Act (IRA)
- Highlight success stories in public sector, higher-education, and other sectors





## Response Format and Selection Criteria

Please review published RFP document for complete details of the expected response format and the selection criteria

- Responses should be emailed only
- Please include complete information according to the response criteria
- Keep responses concise and information relevant to the RFP requirements

### Evaluation Criteria Overview

- Project Attributes 20%
- Product and transaction structure 20%
- Project Economics 40%
- Contracting Provisions 10%
- Proposer's Strength and Experience 10%